

Supplier Bulletin

Subject: Process update for Authorization to Ship (ATS)

Revision date: June 19, 2017

Effective date: July 3, 2017

Applicability: All Suppliers of products to legacy FMC Technologies

Dear Supplier

On **July 3**, the Authorization to Ship (ATS) requirement will be revised to include certain enhancements. Summarized, ATS contributes to improved execution by discovering nonconformities within documentation prior to products being shipped to TechnipFMC.

Since the introduction of ATS in 2014, we have witnessed a significant drop of nonconformities in Suppliers' manufacturing documents. This contributes to reduced cost for our Suppliers and for TechnipFMC, helping both parties remain competitive and retain our positions in a challenging market.

ATS is **required when specified in Purchase Orders** for products for legacy FMC Technologies entities.

The enhanced requirements are:

- ▶ ATS is required for products, both with and without traceability requirements.
- ▶ Production date shall be included on the ATS Form for elastomers.
- ▶ Certification date shall be included on the ATS Form for lifting equipment.

The listed enhancements will help to discover nonconformities earlier in the process and to better manage the use of products with a limited lifetime, both which contribute to improved business results by reduced costs related to quality escapes, less waste, and reduced inventory.

The ATS Form and the user guide will both be revised to reflect these enhancements, and will be available through the INFO link in the heading of any Part Report and through www.fmctechnologies.com/suppliers.

A set of Administration Requirements for Quality Management is currently being prepared, and will shortly be released, and will reflect the requirements of the ATS process. For your awareness, "Supplier Manufacturing Records" will be introduced as a general terminology covering all local variances of manufacturing documents, such as Manufacturing Record Book (MRB), Supplier documents, Supplier package, or Doc. pack.

In case you not have been previously exposed to ATS, please contact your dedicated Supplier Quality Engineer for process training. For other questions, please email [Kalyan Ramisetty](mailto:Kalyan.Ramisetty@technipfmc.com) or [Rakesh Begari](mailto:Rakesh.Begari@technipfmc.com), our primary contacts for the ATS Team.

Sincerely,



Brian Janak

Global Supplier Quality Director